

# Non-Binding Budgetary Estimate



**Axon Enterprise, Inc.**  
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Q-486347-45070.828RG

Issued: 05/24/2023

Quote Expiration: 11/19/2023

Estimated Contract Start Date: 01/01/2024

Account Number: 108479

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-7705 Tega Cay Dr  7705 Tega Cay Dr Fort Mill, SC 29708-9471 USA	TEGA CAY POLICE DEPT - SC  7705 Tega Cay Dr Fort Mill, SC 29708-9471 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
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## Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$144,986.46</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$153,739.47</b>

## Discount Summary

Average Savings Per Year	\$2,729.41
<b>TOTAL SAVINGS</b>	<b>\$13,647.04</b>

## Payment Summary

Date	Subtotal	Tax	Total
Dec 2023	\$42,991.59	\$2,751.64	\$45,743.23
Dec 2024	\$24,018.79	\$1,413.26	\$25,432.05
Dec 2025	\$24,979.51	\$1,469.81	\$26,449.32
Dec 2026	\$25,978.71	\$1,528.57	\$27,507.28
Dec 2027	\$27,017.86	\$1,589.73	\$28,607.59
<b>Total</b>	<b>\$144,986.46</b>	<b>\$8,753.01</b>	<b>\$153,739.47</b>

Non-Binding Budgetary Estimate

Quote Unbundled Price: \$158,633.50  
 Quote List Price: \$145,740.10  
 Quote Subtotal: \$144,986.46

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	60	\$70.49	\$34.66	\$34.66	\$6,238.80	\$436.72	\$6,675.52
BWCamTAP	Body Worn Camera TAP Bundle	20	60	\$37.87	\$32.50	\$32.50	\$39,000.00	\$2,730.00	\$41,730.00
<b>A la Carte Hardware</b>									
AB3C	AB3 Camera Bundle	20			\$749.00	\$749.00	\$14,980.00	\$1,048.60	\$16,028.60
AB3MBD	AB3 Multi Bay Dock Bundle	3			\$1,638.90	\$1,638.90	\$4,916.70	\$344.17	\$5,260.87
<b>A la Carte Software</b>									
73682	AUTO TAGGING LICENSE	20	60		\$9.76	\$9.76	\$11,712.00	\$819.84	\$12,531.84
73739	PERFORMANCE LICENSE	20	60		\$9.76	\$9.76	\$11,712.00	\$819.84	\$12,531.84
73478	REDACTION ASSISTANT USER LICENSE	20	60		\$9.76	\$9.76	\$11,712.00	\$819.84	\$12,531.84
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	400	60		\$0.60	\$0.60	\$14,400.00	\$0.00	\$14,400.00
BasicLicense	Basic License Bundle	16	60		\$16.87	\$16.25	\$15,600.00	\$1,053.16	\$16,653.16
ProLicense	Pro License Bundle	4	60		\$42.91	\$42.25	\$10,139.96	\$680.84	\$10,820.80
<b>A la Carte Services</b>									
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
80146	VIRTUAL BODYCAM STARTER	1			\$1,575.00	\$1,575.00	\$1,575.00	\$0.00	\$1,575.00
<b>Total</b>							<b>\$144,986.46</b>	<b>\$8,753.01</b>	<b>\$153,739.47</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	22	12/01/2023
AB3 Camera Bundle	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	22	12/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	20	12/01/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	12/01/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	12/01/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	3	12/01/2023
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3	06/01/2026
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	20	06/01/2026
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	3	12/01/2028
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	20	12/01/2028

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	16	01/01/2024	12/31/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	16	01/01/2024	12/31/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	01/01/2024	12/31/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	4	01/01/2024	12/31/2028
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	20	01/01/2024	12/31/2028
A la Carte	73682	AUTO TAGGING LICENSE	20	01/01/2024	12/31/2028
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	400	01/01/2024	12/31/2028
A la Carte	73739	PERFORMANCE LICENSE	20	01/01/2024	12/31/2028

### Services

Bundle	Item	Description	QTY
A la Carte	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1
A la Carte	80146	VIRTUAL BODYCAM STARTER	1

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3	12/01/2024	12/31/2028
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	20	12/01/2024	12/31/2028

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Payment Details

Dec 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware	AB3C	AB3 Camera Bundle	20	\$14,980.00	\$1,048.60	\$16,028.60
Upfront Hardware	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$4,916.70	\$344.17	\$5,260.87
Year 1	73478	REDACTION ASSISTANT USER LICENSE	20	\$2,162.35	\$151.36	\$2,313.71
Year 1	73682	AUTO TAGGING LICENSE	20	\$2,162.35	\$151.36	\$2,313.71
Year 1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	400	\$2,658.63	\$0.00	\$2,658.63
Year 1	73739	PERFORMANCE LICENSE	20	\$2,162.35	\$151.36	\$2,313.71
Year 1	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$553.88	\$0.00	\$553.88
Year 1	80146	VIRTUAL BODYCAM STARTER	1	\$290.78	\$0.00	\$290.78
Year 1	BasicLicense	Basic License Bundle	16	\$2,880.17	\$194.44	\$3,074.61
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,151.83	\$80.62	\$1,232.45
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	20	\$7,200.44	\$504.03	\$7,704.47
Year 1	ProLicense	Pro License Bundle	4	\$1,872.11	\$125.70	\$1,997.81
<b>Total</b>				<b>\$42,991.59</b>	<b>\$2,751.64</b>	<b>\$45,743.23</b>

Dec 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73478	REDACTION ASSISTANT USER LICENSE	20	\$2,248.85	\$157.42	\$2,406.27
Year 2	73682	AUTO TAGGING LICENSE	20	\$2,248.85	\$157.42	\$2,406.27
Year 2	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	400	\$2,764.98	\$0.00	\$2,764.98
Year 2	73739	PERFORMANCE LICENSE	20	\$2,248.85	\$157.42	\$2,406.27
Year 2	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$576.04	\$0.00	\$576.04
Year 2	80146	VIRTUAL BODYCAM STARTER	1	\$302.42	\$0.00	\$302.42
Year 2	BasicLicense	Basic License Bundle	16	\$2,995.39	\$202.22	\$3,197.61
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,197.93	\$83.85	\$1,281.78
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	20	\$7,488.48	\$524.20	\$8,012.68
Year 2	ProLicense	Pro License Bundle	4	\$1,947.00	\$130.73	\$2,077.73
<b>Total</b>				<b>\$24,018.79</b>	<b>\$1,413.26</b>	<b>\$25,432.05</b>

Dec 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73478	REDACTION ASSISTANT USER LICENSE	20	\$2,338.80	\$163.72	\$2,502.52
Year 3	73682	AUTO TAGGING LICENSE	20	\$2,338.80	\$163.72	\$2,502.52
Year 3	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	400	\$2,875.57	\$0.00	\$2,875.57
Year 3	73739	PERFORMANCE LICENSE	20	\$2,338.80	\$163.72	\$2,502.52
Year 3	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$599.08	\$0.00	\$599.08
Year 3	80146	VIRTUAL BODYCAM STARTER	1	\$314.52	\$0.00	\$314.52
Year 3	BasicLicense	Basic License Bundle	16	\$3,115.21	\$210.31	\$3,325.52
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,245.84	\$87.22	\$1,333.06
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	20	\$7,788.02	\$545.16	\$8,333.18
Year 3	ProLicense	Pro License Bundle	4	\$2,024.87	\$135.96	\$2,160.83
<b>Total</b>				<b>\$24,979.51</b>	<b>\$1,469.81</b>	<b>\$26,449.32</b>

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<b>Dec 2026</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 4	73478	REDACTION ASSISTANT USER LICENSE	20	\$2,432.35	\$170.26	\$2,602.61
Year 4	73682	AUTO TAGGING LICENSE	20	\$2,432.35	\$170.26	\$2,602.61
Year 4	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	400	\$2,990.60	\$0.00	\$2,990.60
Year 4	73739	PERFORMANCE LICENSE	20	\$2,432.35	\$170.26	\$2,602.61
Year 4	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$623.04	\$0.00	\$623.04
Year 4	80146	VIRTUAL BODYCAM STARTER	1	\$327.10	\$0.00	\$327.10
Year 4	BasicLicense	Basic License Bundle	16	\$3,239.82	\$218.72	\$3,458.54
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,295.69	\$90.70	\$1,386.39
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	20	\$8,099.54	\$566.97	\$8,666.51
Year 4	ProLicense	Pro License Bundle	4	\$2,105.87	\$141.40	\$2,247.27
<b>Total</b>				<b>\$25,978.71</b>	<b>\$1,528.57</b>	<b>\$27,507.28</b>

<b>Dec 2027</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 5	73478	REDACTION ASSISTANT USER LICENSE	20	\$2,529.65	\$177.08	\$2,706.73
Year 5	73682	AUTO TAGGING LICENSE	20	\$2,529.65	\$177.08	\$2,706.73
Year 5	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	400	\$3,110.22	\$0.00	\$3,110.22
Year 5	73739	PERFORMANCE LICENSE	20	\$2,529.65	\$177.08	\$2,706.73
Year 5	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$647.96	\$0.00	\$647.96
Year 5	80146	VIRTUAL BODYCAM STARTER	1	\$340.18	\$0.00	\$340.18
Year 5	BasicLicense	Basic License Bundle	16	\$3,369.41	\$227.47	\$3,596.88
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,347.51	\$94.33	\$1,441.84
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	20	\$8,423.52	\$589.64	\$9,013.16
Year 5	ProLicense	Pro License Bundle	4	\$2,190.11	\$147.05	\$2,337.16
<b>Total</b>				<b>\$27,017.86</b>	<b>\$1,589.73</b>	<b>\$28,607.59</b>

## **Non-Binding Budgetary Estimate**

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

